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# UPH AUSFOG Update

May 2018



High performance. Delivered.

# What is UPH?

## UNIVERSITY PROCUREMENT HUB

### Innovation

Assist universities to innovate and achieve continuous improvement in their procurement function and increase perceived value of procurement

### Technology

Leverage technology to drive efficiency, reduce effort, increase utilisation and enable benefit realisation

### Mission Statement

“To operate a flexible procurement hub that delivers enduring value for participating universities by....”

**1) Aggregating spend to provide source to contract costs savings**

**2) Supporting end to end process efficiencies**

**3) Uplifting organisational procurement capability**

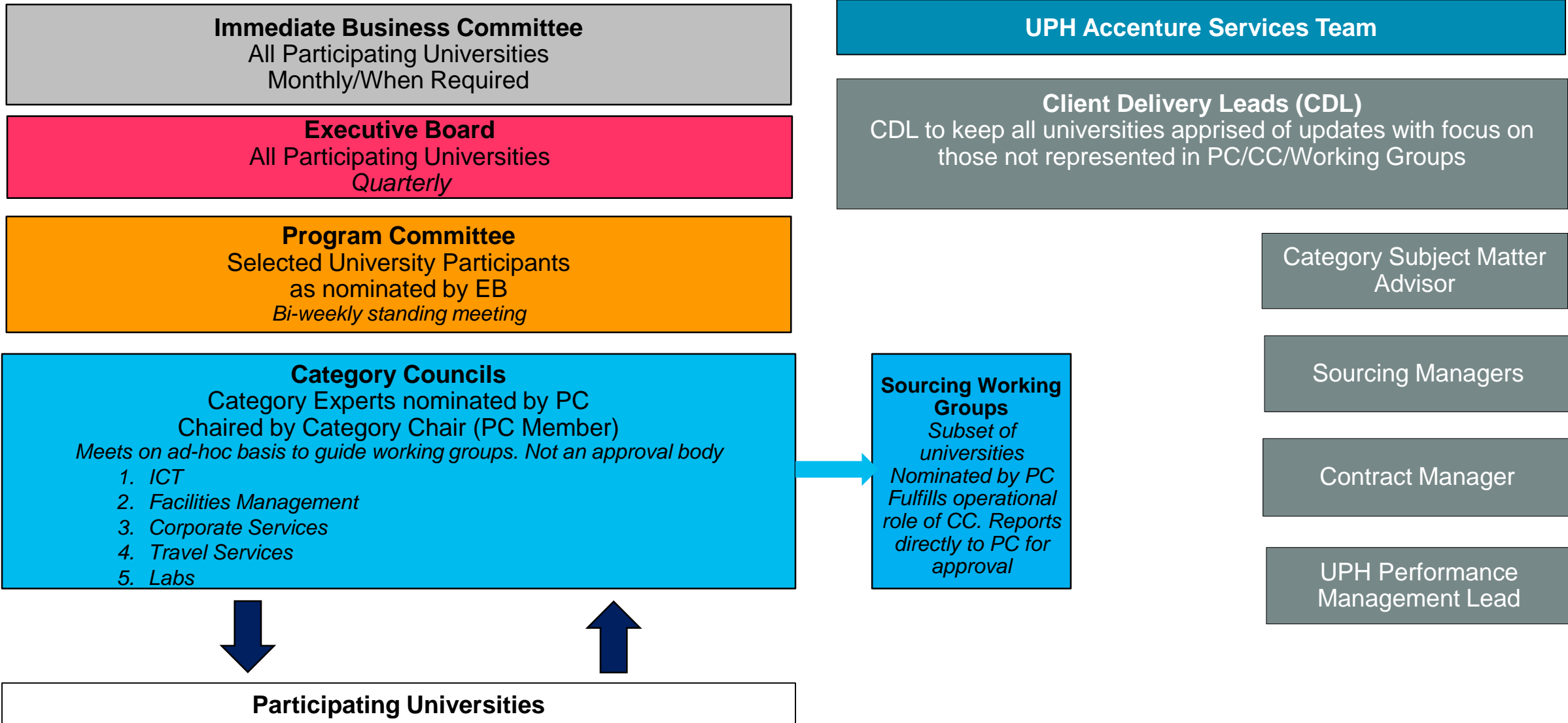
### Savings through aggregation

Aggregate spend across the sector through the collective acquisition of goods and services via the UPH

### Procurement Maturity

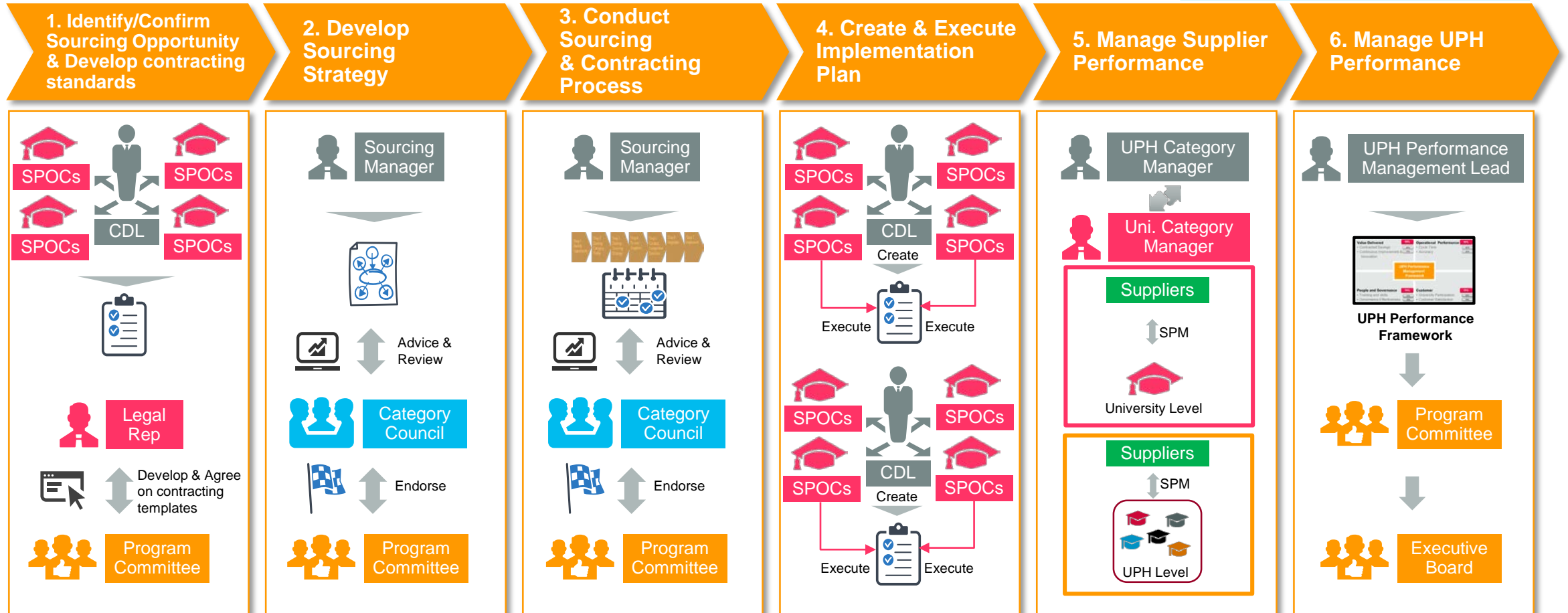
Increase procurement effectiveness and efficiency through collaboration and the introduction of common standardised processes for source to contract processes

# UPH Governance Model



# Overview of How the Model Works

Participating University
Accenture
UPH – Program Committee or Executive Board
UPH – Category Councils



CDL: Client Delivery Lead  
 SPOC: Single Point of Contact  
 SPM: Supplier Performance Management



# UPH Universities & Executive Board Members

University	Executive Board Member
The University of New South Wales	Janet Pursehouse
The University of Sydney	Richard Allen
Macquarie University	Natalie Budovsky
Australian Catholic University	Scott Jenkins
Southern Cross University	Richard Jones
Charles Sturt University	Adrian Whiting
University of Canberra	Karma Auden
Edith Cowan University	Brad Francis
The University of Western Australia	Mel Davison
Curtin University	Philip Thomas
Murdoch University	Darren Holliday
RMIT University	Chris Hewison
Federation University Australia	Darren Holland
Monash University	Dan Thearle
UniSuper	James Neilsen
James Cook University	Paula Johnston
The University of Adelaide	Mike Tylor
University of South Australia	Peter Prest
University of Tasmania	Shelley Lampkin
Deakin University	Ian Clifton

# Progress to Date

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**\$279M** of spend addressed during waves 1 and 2 identifying approx. **\$26.2M** in savings across 14 categories

## **Key Successes**

- **Lab Gases**
  - Created tension in the market place delivering savings in the range of 25-40%
  - Opportunity to implement consistent terms across all Universities
  - Provided alternative supply options
- **International Airfares**
  - Currently in progress and commencing negotiations with line of sight savings in the range of 6-8%
- **Security & Cleaning**
  - Savings in the range of 7-13%
  - Solution has been suppliers that can meet the location needs of the University
- **Accommodation**
  - Average savings of 7%
  - Hotel rate audit monitoring and reporting to ensure TMC's upload revised rates for utilisation

# Future Focus

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Wave 3 is commencing with the following categories addressing a further **\$369M** spend with estimated savings of **\$26M**

## Wave 3 Categories

- IT Services
- IT Software
- Facilities – HVAC, Fire Services, Minor Works, Elevators, Waste Management
- Insurance (excluding Unimutual)
- Print
- Subscriptions & Memberships
- Postage, Freight & Couriers
- Learning & Development/Training
- Energy

University participation has also increased to 20 since April 2018

# Key Contact Information

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## UPH Contact - Executive Board Chair

- Richard Allen - University of Sydney

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More information on the Hub can be found on <http://www.ausfog.com/index/502> the website also addresses initial questions suppliers may have on the Hub and how it operates

Suppliers who have any queries can also email [uph@accenture.com](mailto:uph@accenture.com)